

WestWind Homes

Guaranteed Real Estate Commission Program Policies

When you bring your client to WestWind homes, we realize you are loaning us your reputation. All of us at WestWind take that responsibility very seriously.

Sign up for the WWGCP and follow these steps!

When you have a client that is interested in buying or building a new WestWind Home, your commission will be guaranteed when acting in accordance with the applicable registration policy following.

Realtor/Client Registration Policy

1. • Accompany your client on their initial visit to Model or Sales Office in area of choice, and introduce yourself and client to WestWind Representative working there.
- Fully complete Realtor/Client Registration Form. (green form A)
- Your client completes a Purchase/Construction Agreement and all related required attachments provided and approved by WestWind Homes and sale is closed and funded.

Or

2. • Register in advance of client visits. Contact the model or sales office of choice, introduce yourself and your client to the WestWind Homes representative there.
- Complete and return (via fax) the Pre-Registration Introduction form. (yellow form B)

Non-Registered Realtor/Client Policy

If a Realtor/Broker is working with a client and does not follow one of the previous mentioned registration policy procedures (filling out the Realtor/Client Registration Form” (green form A), or the “Pre-Registration Introduction” (yellow form B), and a client comes into a WestWind model home or sales office, making direct contact with WestWind Representative and mentions they are working with a Broker/Realtor, the following shall apply:

- WestWind Representative shall inform client, in writing, they should contact Realtor and Disclose fact. (See Realtor Disclosure form, pg. 27)
- It shall be the sole responsibility of the Realtor/Broker or it’s licensed agent to physically come to the WestWind Homes location of initial client contact and meet with the on site WestWind Homes Representative involved and complete the Realtor/Client Registration form (green form A) no later than 5:00 p.m. of the fifth calendar day after clients visit.
- In the event that the Realtor/Broker does not complete the Realtor/client Registration form (green form A) within the time set forth herein, they shall not be considered the procuring cause of sale nor shall they be eligible for a professional service fee in accordance with the Guarantee Commission Program.

It’s easy to earn large commission and incentives! 3% of the contract price paid immediately upon closing and funding the sale.

Bring in and register your client, we’ll assist you in the process. Since all WestWind Homes representatives are dedicated solely to presenting WestWind Homes and do not get involved in other Real Estate transactions, they focus their time and expertise on being fully informed in all aspects of the building of your clients new WestWind Home.

Our chief goal is to be there to assist you and your client. Our principal desire is to make the process a smooth, pleasant and rewarding experience for all participants. **(Our models are open Monday, Wednesday, Thursday, Friday 10am to 7pm, Tuesday 1pm – 7pm, Saturday 12pm – 6pm, and closed on Sunday).**

In order to avoid any misunderstandings and so that we can guarantee commissions to Realtor and Brokers who are procuring cause of sale, simply fulfill the requirements set forth above.